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Member FDIC



Downtown Ann Arbor 125 S. Fifth Ave.

Ann Arbor, MI 48104 (734) 662-1600

Downtown Saline

179 E. Michigan Ave. Saline, MI 48176 (734) 470-5001

Downtown Ypsilanti 7 W. Michigan Ave. Ypsilanti, MI 48197 (734) 485-9400

Ellsworth Rd. & Airport Blvd. 801 W. Ellsworth Rd. Ann Arbor, MI 48108 (734) 669-8900 **Plymouth** 1333 W. Ann Arbor Rd. Plymouth, MI 48170 (734) 455-1511

Stadium & Liberty 2204 W. Stadium Blvd.

Ann Arbor, MI 48103 (734) 822-1900

Traver Village Shopping Center

2601 Plymouth Rd. Ann Arbor, MI 48105 (734) 662-3800

Q2 '15: Strong Operating Performance.

Arbor Bancorp, Inc. Statement of Condition, June 30, 2015

Greetings fellow shareholders: July 2015

On behalf of all of my colleagues, the World's Best Bankers, it is with great pleasure that I share with you the strong operating performance through the first six months of 2015. We continue to see strength in all areas of the balance sheet and income statement. Earnings improved 21% to \$6.9 million and earnings per share increased to \$7.73 per share. An important earnings metric, return on shareholders' equity registered in at 17.2%. This compares quite favorably with an industry average of 9.12% as recently reported by the FDIC. The very positive trend in our second quarter earnings is highlighted as follows:

	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>
Earnings (millions)	\$6.9	\$5.7	\$4.8	\$3.0
Earnings Per Share	\$7.73	\$6.46	\$5.38	\$4.62
% Increase (EPS)	19.7%	20.1%	16.5%	33.1%

The continued strong earnings growth is a reflection of the excellent work being done in all revenue producing areas of the bank. For example, our Commercial Banking Group has grown its portfolio of outstanding loans by \$73 million or 14.5% since this time last year and UniFi Equipment Finance has added \$43 million in leases to the balance sheet. Mortgage revenue finished the guarter at \$1.2 million or nearly double the revenue generated through the second guarter of last year and our Trust and Investment Group has increased its revenue by 13.5%. The strong growth in revenue has helped us overcome the net interest margin compression that has continued to provide challenges for us and the industry. Of course, none of these robust results would be possible without the exceptionally strong and talented support team we have throughout the bank. Kudos to everyone who works behind the scenes helping our front line staff in growing our customer base and revenue.

Our balance sheet growth has been equally impressive as we have added nearly \$137 million in total assets over the past twelve months. While we grew total loans by \$118 million year over year, our deposit growth and capital retention fueled an actual increase in our liquidity position. With our solid liquidity position, combined with strong credit quality metrics and exceptional earnings momentum, we are extremely well positioned to continue to grow the revenue producing earning assets on our balance sheet.

While challenges are ever-present in the banking industry, we are pleased with the positive momentum on so many different fronts. Thank you for all that you do to help support Bank of Ann Arbor and our continued success.

Sincerely,

1m Marshall

Timothy G. Marshall President and CEO

ARBOR BANCORP, INC.

Balance Sheet

(000's omitted)	As 2015	As of June 30 2015 2014		
Assets:				
Cash	\$ 16,004			
Overnight Investments	133,80			
Investments	139,699	9 156,544		
Loans:				
Commercial	575,313	3 499,620		
Leases	72,97			
Residential Mortgages	84,098			
Mortgages held for resale	4,30			
Installment	36,57			
Total loans	773,26			
Iotal Ioans	//3,204	4 000,000		
Allowance for loan loss	(13,40)			
Interest receivable	1,78	8 1,722		
Bank Owned Life Insurance	14,53	1 14,093		
Other Real Estate Owned	428	3 1,220		
Other assets	12,37	8 12,941		
Bank premises and equip.	14,840			
Total Assets	\$ 1,093,33	34 \$ 955,949		
Liabilities and Capital:	<u> </u>	<u>.</u>		
Deposits Demand	¢ 070 60	4 \$ 234,878		
	\$ 273,63			
NOW	68,56			
Smart One	160,27			
Money market savings	276,642			
Savings	52,678			
CDs < \$100,000	31,16			
CDs > \$100,000	79,850) 84,149		
Total deposits	942,812	2 824,327		
Federal Home Loan Bank advances	88	2 1,043		
Repurchase agreements	49,17	9 42,173		
Other debt	10/1/	- 641		
Interest payable	170			
Other liabilities	13,63			
Trust Preferred Securities				
Irust Preierrea Securities	5,000	5,000		
Retained earnings	75,70	2 64,029		
Unrealized gain/(loss) on				
securities held for sale	1,39	7 990		
Common stock	4,55			
COmmon Stock	4,00			
Total Capital	81,652	· · · · ·		

(000's omitted)	For six months ended 6/30/15 6/30/14		
Interest income:	0/00/10	0/00/14	
Loans	\$ 17,317	\$ 15,444	
Overnight Investments	208	9 10,444 152	
Investments	1,618	1,815	
Loans fees	1,018	803	
Total income and fees	20,275	18,214	
	20/2/ 0	10,211	
Interest expense:			
NOW	57	49	
Smart One	145	127	
Money market savings	222	189	
Savings	45	53	
CD's < \$100,000	86	124	
CD's > \$100,000	184	222	
Repurchase agreements	82	73	
Other borrowed money	101	121	
Total interest expense	922	958	
Net interest income	19,353	17,256	
Provision for loan losses	1,230	866	
Net interest income after	1,200	000	
provision for loan losses	18,123	16,390	
Other income:			
Service charges	205	213	
Mortgage origination	994	462	
Trust income	2,351	2,071	
Miscellaneous income	1,438	1,392	
Total other income	4,988	4,138	
Operating expenses:			
Operating expenses: Salaries and benefits	9.284	8.444	
Salaries and benefits	9,284	8,444	
Salaries and benefits Marketing and bus.			
Salaries and benefits Marketing and bus. development	596	509	
Salaries and benefits Marketing and bus. development Building and equipment	596 1,379	509 1,270	
Salaries and benefits Marketing and bus. development Building and equipment Contracted services	596 1,379 1,299	509 1,270 1,211	
Salaries and benefits Marketing and bus. development Building and equipment Contracted services FDIC expense	596 1,379 1,299 275	509 1,270 1,211 255	
Salaries and benefits Marketing and bus. development Building and equipment Contracted services FDIC expense Other expenses	596 1,379 1,299 275 531	509 1,270 1,211 255 949	
Salaries and benefits Marketing and bus. development Building and equipment Contracted services FDIC expense Other expenses Total operating expenses	596 1,379 1,299 275 531 13,364	509 1,270 1,211 255 949 12,638	
Salaries and benefits Marketing and bus. development Building and equipment Contracted services FDIC expense Other expenses Total operating expenses Net income before tax	596 1,379 1,299 275 531 13,364 9,747	509 1,270 1,211 255 949 12,638 7,890	
Salaries and benefits Marketing and bus. development Building and equipment Contracted services FDIC expense Other expenses Total operating expenses	596 1,379 1,299 275 531 13,364	509 1,270 1,211 255 949 12,638	
Salaries and benefits Marketing and bus. development Building and equipment Contracted services FDIC expense Other expenses Total operating expenses Net income before tax	596 1,379 1,299 275 531 13,364 9,747	509 1,270 1,211 255 949 12,638 7,890	